Salon Charity Partnership Evaluation Checklist

This is a resource to <u>episode 54</u> of Marketing 100 on <u>The Salon Business Show</u>. Use this checklist to evaluate potential charity partners and find the best fit for your salon. Rate each criterion to help you make an informed decision.

Charity:	
Date of Evaluation:	
Evaluator:	

Mission & Values Alignment

Criterion	Yes	No	Unsure	Notes
Is the charity's mission clearly defined?				
Does the mission resonate with your salon's values?				
Does the mission resonate with your team?				
Do you feel a genuine connection to the cause?				
Section Score: (Mostly Yes / Some Concerns / Mostly No)				Overall, how well does this charity align with your salon's mission and values?

Local Impact & Feasibility

Criterion	Yes	No	Unsure	Notes
Does the charity operate locally (in your community)?				
Are their services focused on your local area?				
Can your salon realistically meet their needs?				(Consider time, resources, and skills)
Section Score: (Mostly Yes / Some Concerns / Mostly No)				How feasible is it for your salon to make a tangible impact with this charity?

Partnership Opportunities

Criterion	Yes	No	Unsure	Notes
Are there opportunities for your team to volunteer their skills?				(e.g., providing services, event support)
Are there opportunities for long-term engagement?				(Beyond a single event)
Is the charity willing to collaborate on marketing?				(e.g., co-branded materials, social media promotion)
Does the charity have specific needs that your salon can fill?				

Criterion	Yes	No	Unsure	Notes
Section Score: (Mostly Yes / Some Concerns / Mostly No)				What are the potential benefits and opportunities for a partnership with this charity?

Reputation & Transparency

Criterion	Yes	No	Unsure	Notes
Does the charity have a positive reputation?				(Check online reviews, news articles, Charity Navigator)
Is the charity transparent about its finances?				(Are financial reports readily available?)
Does the charity clearly report on how donations are used?				
Section Score: (Mostly Yes / Some Concerns / Mostly No)				How confident are you in the charity's reputation, transparency, and responsible use of funds?

Overall Assessment

Overall Recommendation: (Highly Recommended / Recommended with Reservations / Not Recommended)

Key Strengths: [List the charity's key strengths]

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Potential Concerns: [List any potential concerns or areas for further investigation]		
• Next Steps:[Outline the next steps, such as scheduling a meeting, gathering more information, or making a decision] •		
Notes:		

Looking for more strategies and resources? Check out Marketing 100, where John and Kayle share their top 100 salon

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and spa marketing tips to help you grow your business.